



**Institute of
Management Technology**
Ghaziabad | Nagpur | Dubai | Hyderabad



**Institute of
Management Technology**
Ghaziabad | Nagpur | Dubai | Hyderabad



**EMPOWERING
TODAY'S
MINDS
TO LEAD TOMORROW'S
WORLD**

IMT ADMISSION OFFICE: IMT Ghaziabad, Raj Nagar, Post Box No. 137, Ghaziabad -201001, Delhi NCR

☎ 0120 - 300 2306 / 4380 ✉ admissions@imt.edu

🌐 www.imt.edu | www.imtnagpur.ac.in | www.imthyderabad.edu.in | www.imt.ac.ae

AN ACADEMIC EXCELLENCE THROUGH PERSEVERANCE

Institute of Management Technology, India's premier management school has been a pioneer in grooming leadership through Innovation, Execution and Social Responsibility since 1980. IMT started its legacy from Ghaziabad in the Delhi NCR region and has now spread its wings to establish premier campuses across the country in Nagpur and Hyderabad as well as an international campus in Dubai.

The institute has successfully and consistently translated its vision to be a leading management institution that contributes to the development of business and society through excellence in grooming leadership, entrepreneurial talent and research.



Institute of
Management Technology
Ghaziabad, Delhi NCR



www.imt.edu

IMT GHAZIABAD



**Institute of
Management Technology**
Ghaziabad, Delhi NCR



DIRECTOR'S MESSAGE

**DR. ASISH K
BHATTACHARYYA**

The world is changing very fast. Job profiles are changing with the rapid innovation in information technology and emergence of disruptive forces. Consequently, technical and management skills are becoming obsolete faster than before. Only those executives are successful, who unlearn and learn fast. Our motto is to help the students 'learn to learn', while preparing them for the right job-profiles, which they obtain in the initial five years. We balance skills and knowledge. At IMTG, we believe in continuous improvement – all the courses are reviewed annually while contemporary topics, new readings, new case studies etc. are included along with new and innovative elective courses. We had introduced courses like 'Design Thinking', 'Creative Thinking' and 'Sustainability and Social Responsibility' (SSR). These courses have now stabilized. This year, we are introducing a course on 'Entrepreneurial Mind-Set'. All these courses prepare the students to function in a creative environment and to demonstrate an entrepreneurial mind-set at the work place. Further, we have an entrepreneurship-cell and incubation centre to support the students who choose to create jobs rather than looking for them. Many of you will get admission in more than one business school. Please make the right choice, as that will make or break your career.

I wish success to all MBA aspirants.

Dear Friends,

I appreciate your decision to apply for admission in the Post-Graduate Diploma in Management (PGDM) Programs in the Institute of Management Technology Ghaziabad (IMTG). If you get admission, you will get the golden opportunity to pursue your management education in one of the seven AACSB accredited top business schools in India, which has a legacy of 38 years and which is continuously being ranked among the top 12 business schools.

IMTG provides you an excellent campus life. The IMTG community is diverse in terms of gender, geographical locations, ethnicity, educational background, experience and hobby. Faculty and students come with different perceptions and world vision. Therefore, there is ample scope to learn from peers through group activities. IMTG encourages students to participate in competitions outside the institute which exposes them to other eco-systems and helps them to learn from failures. We believe that lessons learnt outside the classroom are as important as the ones learnt inside. Classroom learning includes sessions with senior industry practitioners. As a rule, 20 to 30 per cent of sessions from every course are conducted by leading experts from the industry. This helps to blend theory with practice and gives opportunity to students to learn contemporary industry practices. This way, innovative courses are delivered by the leaders of today.

Engaging senior executives as guest faculty and adjunct faculty is a unique practice in IMTG. Moreover, briefing sessions by highly acclaimed professors, industry practitioners, achievers in different fields and business leaders are held regularly to provide students with insights into the 'big picture' and to learn from the experiences of established professionals. IMTG being a 38-year old institute has a strong alumni base, which helps it to connect with the industry.

CAMPUS HIGHLIGHTS

With an aim to restructure the boundaries of the management education in India, we have been enabling our students to learn and apply their skills in today's ever-evolving global landscape.

Our comprehensive range of AICTE and AIU approved programs like PGDM, PGDM Executive and PGDM Part-Time enable our students to tackle the rapidly changing world by offering opportunities to get involved in campus life and gain career-oriented experiences.

Life at IMT Ghaziabad is intense but inspiring. The dynamic environment of the campus attracts people from all over the world. The student life is loaded with classes, team-work assignments and personal study time. However, it does not revolve around just studies. IMT believes in helping students implement a work-life balance and student life also entails a variety of activities to unwind from the hectic schedule.

The campus, which is conveniently located close to the City Centre, is fully equipped with all the resources that encourage optimal personal development with activities such as Regional Day, a celebration of the cultural diversity on campus, and Chakravayuh, a three-day long non-stop sporting event organized at the Ghaziabad campus. Sportsmen like Jonty Rhodes and Piyush Chawla have graced the occasion, hailed as the "Olympics of B-schools" in past years.

A gamut of committees, a rigorous curriculum and a student-driven environment at IMT Ghaziabad provide a rich and resourceful network of peers and seniors for students.

The gala celebrations, the late-night studies, the participation in events and the classroom learnings are valued by the students even after they have left the institute. All this and much more is the reason why we believe that "IMT never sleeps".

For more details on campus life, please visit: www.imt.edu/student-life/





Business is an ever-evolving phenomenon and so is business school education. IMT Ghaziabad, currently in the process of revising its curriculum, continues to raise the bar in terms of content and pedagogical practices. Key highlights of the new curriculum will be cross-functional core courses like Design Thinking, Negotiation Skills and Cross-Functional Simulation. These courses add creativity and flexibility to the students' problem-solving skillset for the emerging business environments.

Further, the institute offers hands-on course on Sustainability and Social Responsibility. It requires the students to work with the community through on-ground projects. The idea here is to understand how people who are different from us live their lives, to appreciate contribution as a value and to know how every business decision we take impacts society.

In addition, specialization tracks will be offered which will make the students ready for industry in the tracks of their choice. For more details on PGDM Program, please visit: www.imt.edu/pgdm/

PROGRAMS OFFERED

IMT Ghaziabad offers Two-year full-time AICTE approved and AACSB accredited residential program in Business Management.

PGDM (Full-time)

PGDM (Marketing)

PGDM (Finance)

PGDM (DCP - Dual Country Program)

PGDM (Banking and Financial Services)*

PGDM (Executive)

The PGDM Executive is a full-time, residential, AICTE approved and AACSB accredited 15-month program akin to an accelerated MBA. Primarily aimed at grooming Experienced Executives for a General Management role in the Functional Domain with a Global Orientation. This includes a 6-8-week Global Career Accelerator (GCA) at one of IMT's European Partners.

For more details on PGDM Executive, please visit: www.imt.edu/pgdm-executive/

PGDM (Part-time)

The PGDM-Part Time is an AICTE approved program, designed for working executives, entrepreneurs and professionals. Started in 1981, it is the second oldest program offered by IMT Ghaziabad. The program is also accredited by AACSB (The Association to Advance Collegiate Schools of Business), USA. The program gives flexibility to the working executives with classes held during weekends at IMT Ghaziabad Campus.

For more details on PGDM Part-time, please visit: www.imt.edu/pgdm-part-time/

**All programs at IMT Ghaziabad are approved by AICTE.*

**PGDM (Banking and Financial Services) is newly offered specialization at IMTG. Approval for the program by AICTE is awaited.*

INFRASTRUCTURE

Established in the year 1980, the Ghaziabad campus is spread across 14 acres of land, carrying a legacy of 38 years, and backed by state-of-the-art infrastructure. The iconic academic building features a seamless pattern of Swirls-that-Whirl, designed to inspire positive energy and creative thought within the spiraling structure, free of obstacles.

Every section of the IMTG campus has been designed to encourage the growth of a future manager and leader. The new academic block houses centrally air-conditioned classrooms and lecture theaters with built-in projectors and screen facilities. The campus also includes an enormous auditorium with the capacity to hold more than 700 people.

- 24-hour security.
- A fully functional and hygienic mess area serving 4 meals a day.
- 24x7 canteen and café stall to satisfy untimely refreshment needs.
- Guest house to host campus guests including visiting professors and industry mentors.
- Wi-Fi enabled to ensure seamless learning and uninterrupted communication.
- Extensive Collection of about 45000 books and 10000 journals in IMT Ghaziabad's library.



The in-house research laboratories such as Bloomberg Lab, Analytics Lab, Media and Entertainment Lab and many more, equipped with unique and sophisticated databases, serve as case development centers for discovery, interpretation and documentation of trends occurring across different fields of management. Additionally, the E-cell at IMTG has been instrumental in fostering an environment for entrepreneurship on campus.

There are dedicated spaces for football and cricket grounds, basketball and volleyball courts, along with a multipurpose gymnasium, promoting engagement and recreational activities amongst the students. The amphitheater at the heart of the campus is another major attraction. The greenery throughout the campus makes IMT Ghaziabad one of the most visually and spiritually appealing B-Schools in the country.

For more details on campus facilities, please visit: www.imt.edu/campus-facilities/





FACULTY



Our faculty are recognized specialists in the global business community who innovate and conduct meticulous research at the foremost edge of their domains. They are hand-picked professionals who combine an understanding of the current best practices in global business with the practical concerns of today's corporations, through their research and consultancy projects.

And they're committed to the development of the next generation of global business leaders.

The academic and research environment at IMT Ghaziabad attracts the most competent, qualified and experienced faculty from both, academia and industry. The institute is privileged to have such resources – the faculty group of accomplished professors who teach, mentor and groom our students to become knowledgeable and responsible leaders.

With a strength of about 100 in-house professors, supported by more than 150 academicians and industry veterans as visiting faculties from around the world, our educators are expected to spend significant time with students in and outside the classrooms and help them define as well as actualize their professional goals.

For more details on faculty, please visit: www.imt.edu/faculty-profiles/

PLACEMENTS



Mr. Vishal Goyal
Head-Corporate Relations, IMT Ghaziabad

IMT Ghaziabad witnessed its most successful round of placements yet with the largest batch passing out of the campus this year.

An extra-ordinary line-up of some of the best companies ensured that IMT had successful placements. A lot of previous records were smashed as a bevy of world-renowned companies queued up to offer some enviable offers. While the highest international package was of **Rs. 57.40 lacs**, the top **50 students** took home an average of **Rs. 20 lacs**. The overall average of the entire batch increased to approximately **Rs. 12.6 lacs**.

The Institute's popularity among corporates was instrumental as nearly **40 new companies** forged partnerships and recruited from the campus for the first time. These new associations got us **89 more offers**. The batch received job offers from a variety of sectors such as FMCG, Consulting, Market Research, Engineering Industries, Projects, Pharmaceutical, IT & ITeS, BFSI, Telecom, Automotive, Energy & Power, Retail etc.

The students have been recruited for various roles in Investment Banking and Advisory Services, Risk Management, Project Management, Business Consultant, Wealth Management, Strategy and Business Development, IT Process Management, Business Analysts, Product Management, Relationship Managers, Business Managers, Rating Analyst, Research Associates, Roles in Global Operations, Commercial Banking, Pre-Sales/Sales, Management Trainees just to name a few.

The Key highlights are as follows:

The **highest International CTC** package has been **Rs. 57.40 Lakhs PA**.

The **highest Domestic CTC** package has been **Rs. 27 Lakhs PA**.

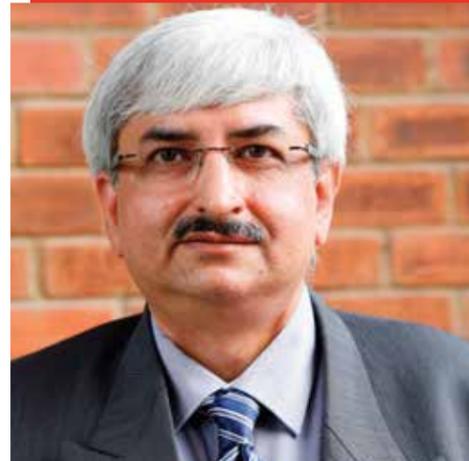
The **average CTC package** on campus is **Rs. 12.6 Lakhs PA**.



For more details on placements, please visit: www.imt.edu/placements/



IMT NAGPUR



DIRECTOR'S MESSAGE

DR. SUBHAJIT BHATTACHARYYA

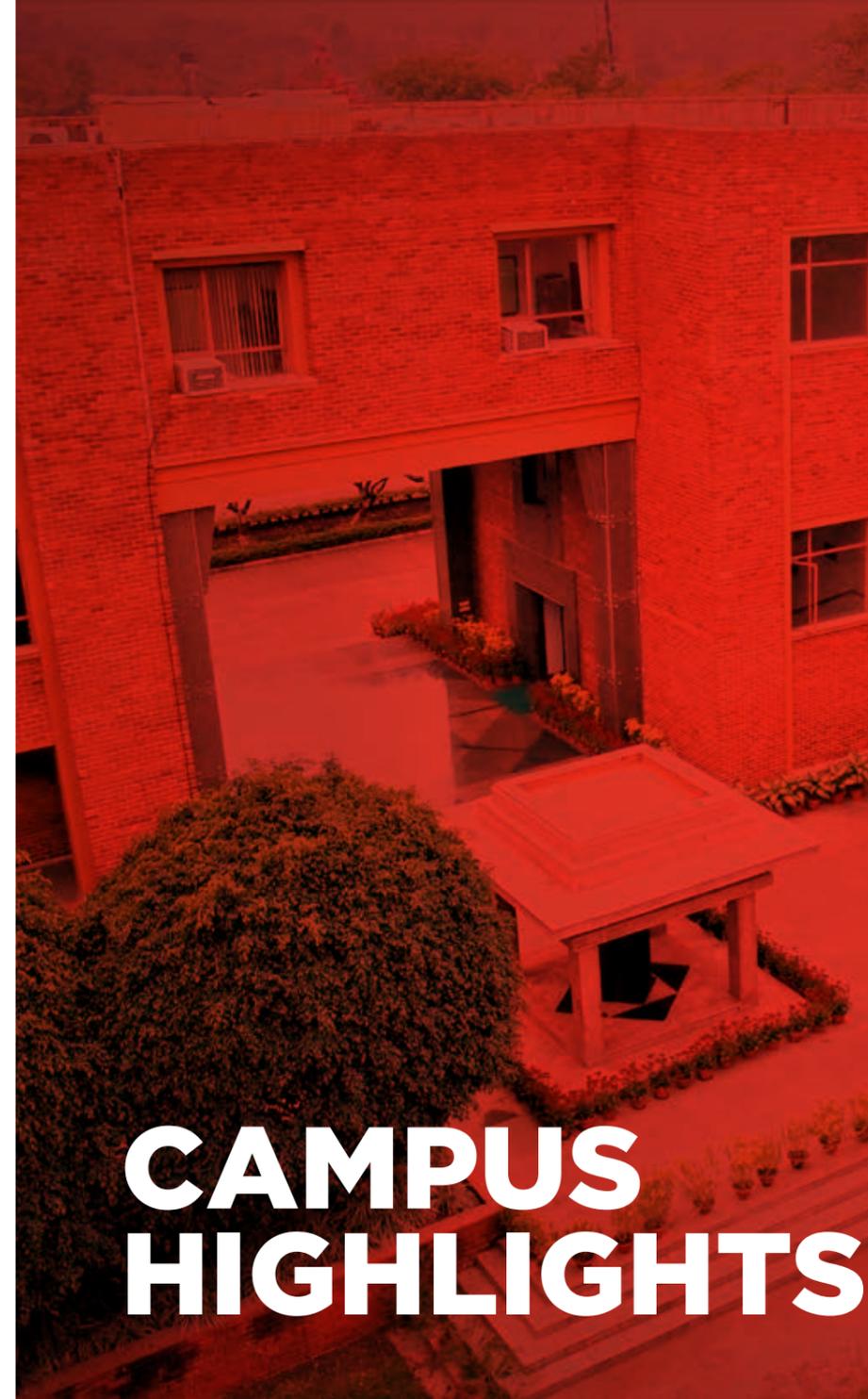
Dear Students,

With change ubiquitous, the world has transformed at an overwhelming pace. Technology has invaded all aspects of life and business; emerging technologies such as Blockchain, Internet of Things and Bitcoins, to name a few, pose existential threat to conventional businesses and business processes. Businesses considered robust and insulated from market threats for generations are falling thick and fast. Only the resilient and change-ready businesses can survive. IMT Nagpur, a relatively new entrant in the business school space, has grown steadily to carve a place for itself in a rapidly changing business education sector, finding a place in the top 30 B-schools consistently over the years because 'Change' has become our second nature.

Being socially responsible has been the precursor to whatever we do at IMT Nagpur. Our programs are designed keeping in mind the macro-to-micro perspective in the world of business and endeavor to address real time problems.

The pedagogy at IMT Nagpur is learner-focused and strives to make each class an experiential one. Ample use of cases sourced from Harvard, IVEY and other repositories, articles from Wall Street Journal and New York Times, experiential labs, simulations and world class mentoring ensures a stimulating and enlightening learning experience to be coveted lifelong. Each class prepares you to lead in a world of uncertainty and change, without having to compromise with your core values. Let me invite you to this exciting little world of knowledge and self-discovery.

Director, IMT Nagpur



CAMPUS HIGHLIGHTS



Nestled in the lap of nature, the IMT Nagpur campus is serene and tranquil from the outside but vibrant and spirited inside. A melting pot of diversity, the institute stands tall with a distinct identity in central India, having set new standards in management education for the last decade and a half. Top Govt. agencies, including National Board of Accreditation, have endorsed it for five years. Accorded the Super League status and ranked within the top 20 management institutes by survey agencies, it is one of the youngest B-Schools to achieve such distinction.

At IMT Nagpur we ensure the students are trained to be business leaders with soft skills, ethical values, thought leadership, teamwork and strategic thinking to scale professional heights and make their families and alma mater proud.

Overall, each student is carefully sculpted to fit and excel in the corporate world. This learning process extends to the realm outside of the classroom and faculty mentoring. A bulk of their learning comes from their peers and extra-curricular engagement. Various student-led committees, clubs and forums organize activities based around music, sports, cultural activities, photography, quizzing and several others keep the students' passions alive. The institute encourages these extra-curricular activities and provides funding for such events. The 27-acre green campus houses all the amenities for an enriching life – be it a student run cooperative store, more than a dozen indoor and outdoor sports facilities or a gymnasium to keep one fit.

For more details on campus life, please visit: www.imtnagpur.ac.in/IMTcampus



PROGRAMS OFFERED

IMT Nagpur offers a Two-Year full-time residential Post-Graduate Diploma in Management (PGDM), providing a comprehensive coverage of business and management. The pedagogy combines intense self-engagement along with cutting-edge conceptual and analytical training to carve a niche for oneself upon stepping into the global corporate world. The idea here is to think out-of-the-box and challenge existing systems while understanding all the important dimensions of business management.

Financial decision-making is at the center of all corporate activity. As such, managers in any business are expected to have the ability to make sound financial judgments. This requires financial expertise to evaluate business performance & financial risk. This program is designed to expose students to basic and advanced levels of financial analysis and decision-making. The rigorous courses introduce participants to financial decision-making concepts, advanced tools and techniques to take appropriate financial risks and employ financial techniques to maximize returns and minimize risks.

Marketing plays an important role in the growth of a company. As a function, it keeps a business focused on the customer, thus ensuring the delivery of a superior product. In the process, it adds value to the company in a sustainable way. With increase in literacy and travel, advent of internet and global communication, people are more informed, more demanding and consumption cultures keep changing. Marketing examines the changes, addresses them and sometimes, creates the changes through new offerings.

The program develops new generations of leaders with a strong foundation in marketing theories, practices and skills. Courses such as Adaptive Market Leadership and Marketing Lab are designed to help students push the boundaries of their imagination for the consumers of the future.

IMT Nagpur offers following 2 years' full time PGDM Programs:

PGDM (Full-time)

PGDM (Marketing)

PGDM (Finance)

For more details on PGDM program, please visit: www.imtnagpur.ac.in/academic

INFRA STRUCTURE

- Analytics Lab in collaboration with IBM.
- IP-enabled Video Conferencing room for interaction with industry experts.
- Modern kitchen for 1000 capacity mess hall.
- Fully-functional gymnasium and facilities for sports.
- Wi-Fi connectivity all over campus.
- Advanced fiber optic cables running at 2 GBPS and high speed distributed Structured CAT-6 cable network for connectivity of 1GBPS.

The IMT Nagpur campus has been meticulously designed to conform to global standards in order to create the most enriching environment possible for the students. The institute aims to provide the perfect combination of ultra-modern resources and experienced pedagogy.

The IT Resource Center is divided into three sections with 61 desktops each. All systems are equipped with latest software. The Learning Resource Center has a rich collection of books, journals, e-journals, corporate & industry information and country research databases to fulfill the research and teaching needs of the academic community. The LRC is fully Wi-fi-enabled and extends their services to outside users as well i.e. individual, institutional and corporate houses with 'external membership'.

IMT Nagpur has set up modern hostel facilities and utilities for men and women; all the institute's programs are fully residential. Further, a large mess hall, with a capacity of 1000, allows the students and staff members to interact over meals. Similar comforts and hospitality are also extended to the accommodation for guests and faculty. This creates a perfect environment for maintaining harmony between talent and guidance.

For more details on campus facilities, please visit: www.imtnagpur.ac.in/campusoverview



Institute of
Management Technology
Nagpur

IMT Nagpur's top-of-the-line faculty instills confidence and conviction in students to navigate through the complex and competitive corporate world. As such, the faculty is the bedrock upon which the institute stands firm.

Drawing the best from across the country, the faculty is a blend of academic intellectuals and practitioners. Having served in blue chip companies, the industry veterans prepare the students to face professional complexities, while the academic faculty equip them with the skills and knowledge to stay ahead of the pack in their chosen careers.

IMT Nagpur has been able to sustain this combination since its inception, to give students the dual advantage of academic rigour and real time corporate functioning. The combination works tirelessly to develop leadership and managerial skills.

Collaborative curriculum development, teaching, cutting-edge research, workshops and Management Development Programs are some of the activities carried out by the faculty members. With 45-plus core faculty members and more than 100 guest and visiting experts from reputable academic institutions and the corporate, IMTN is indeed a powerhouse of intellectual wealth.



FACULTY

For more details on faculty, please visit: www.imtnagpur.ac.in/faculty



PLACEMENTS

Dr. Pawan Jain
Placement Chairperson, IMT Nagpur

What makes IMT Nagpur different from other B-schools is its consistent placement track record. The fourteen batches since its inception have been placed in the corporate world. This has set the tone for future IMT Nagpur graduates. IMT Nagpur has achieved above **90% placements** consistently for several years now.

Placements for the batch of 2016-18 at IMT Nagpur, have witnessed participation from some of the leading Indian organizations. The range of profiles offered by the companies is a testimony to the trust reposed in IMT Nagpur by the business world.

More than **80 top recruiters** from diverse sectors including BFSI, FMCG, Manufacturing, Consulting, Automobile, IT & ITES have approached IMT Nagpur for the placement season 2017-18. New recruiters have also come on board to hire IMT Nagpur graduates.

The Key highlights are as follows:

The **highest domestic CTC** offered has been **Rs. 15 Lakhs PA**

The **average CTC** offered has been **Rs. 7.5 Lakhs PA.**

In a challenging market situation, IMT Nagpur has done remarkably well, to place above 90% of the 2016-18 batch on campus, yet again proving that "We do not serve Markets, we create Markets."



For more details on placements, please visit: www.imtnagpur.ac.in/placement



IMT DUBAI



DEAN MESSAGE

DR. RAJNANDAN PATNAIK

Dear Students,

We thank you for joining the IMT family.

We create a healthy environment of education, where learning happens pleasantly through modern technologies, pertinent pedagogies and fertile content. We respect and celebrate your diverse backgrounds, perspectives and experiences and strive to build a business school that is graciously global. It is common to see our students being mentored not only by our faculty members and other peers, but also by our industry partners.

Our faculty members come from diverse backgrounds, bringing with them the richness of expertise in different areas and experience in different fields. As accomplished individuals, they are dedicated to bringing change in every student they teach, every life they touch. All our full-time faculty members have doctoral qualifications; and many have deep professional and consulting experiences. The collective experience of our faculty members – in academics, industry, practice and research – ideally places us to impart higher education in an interesting way that is both enjoyable and scholastic.

The faculty members and staff at IMT Dubai are committed to help you leverage your efforts and resources. We take keen interest in your career and well-being.

We welcome you all to take up your journey with us and change your destiny forever!

Dean-Academic, IMT Dubai

CAMPUS HIGHLIGHTS



IMT Dubai was founded in 2006, and within a short span of time has emerged as a leading business school in the region offering high-quality business programs. IMT Dubai is an independent business school in Dubai accredited by the Ministry of Education – Higher Education Affairs, UAE (MOE – HEA), UAE. Our MBA program is also internationally accredited by the IACBE.

With a high-quality curriculum, world-class faculty, outstanding infrastructure and facilities, students at IMT Dubai experience a unique and conducive learning environment.

The institute’s spectacular campus is home to a vibrant and diverse student body and continuous blend of fun activities that complement IMT Dubai’s extraordinary curriculum. While modern and well-equipped fitness and recreation centers, outdoor sports areas and music room are continually busy, a rich variety of special events and activities ensure there is something for everyone almost daily. Events and activities range from industry tours, recreational outings and community service projects, to sporting, artistic and academic competitions.

Much of the student life and engagement at IMT Dubai revolves around our CCSOs—Committees, Clubs, and Student Organizations. CCSOs plan, organize, conduct and publicize many dozens of events and activities across the year, developing important management skills while doing something good for the community. Many students choose to become members of one or more CCSO and the entire IMT Dubai community benefits from the work they do.

For more details on campus life, please visit: www.imt.ac.ae/about-imt/

The portfolio of business programs at IMT Dubai facilitates students to achieve professional, educational and personal goals.

The Bachelor of Science in Business Administration (BSBA) program aims to provide students with career-oriented education to develop their understanding of social responsibility through disciplines of humanities, social sciences and global culture. Additionally, a range of courses in Accounting and Retail Management allow our students to gain in-depth and functional knowledge.

For details on BSBA Program, please visit: www.imt.ac.ae/programs/bsba/

The Master of Business Administration (MBA) program offers students opportunities to learn in real world settings. They attain the ability to analyze and solve problems through critical and creative thinking. Students are given the opportunity to choose eight courses which are regularly updated to keep up with changes in the industry.

For details on MBA Program, please visit: www.imt.ac.ae/programs/mba/

Executive Master of Business Administration (EMBA) is designed for experienced executives and managers to realize their leadership potential. It is a catalyst for working professionals. The EMBA program offers weekend class formats for professionals.

For details on EMBA Program, please visit: www.imt.ac.ae/programs/emba/

Master of Science in Supply Chain & Logistics Management (MS-SCLM): Logistics and Supply Chain Management are world trade growth drivers, bringing together the effective application of technologies, processes and leadership so that companies can deliver on their promises. Our Master of Science in Supply Chain & Logistics Management program provides you with the tools to become a leader in today's most vibrant management disciplines.

**BACHELOR OF SCIENCE
IN BUSINESS ADMINISTRATION (BSBA)**

**EXECUTIVE MASTER OF BUSINESS
ADMINISTRATION (EMBA)**

For more details on PGDM program, please visit: www.imt.ac.ae/programs/

PROGRAMS OFFERED

MASTER OF BUSINESS ADMINISTRATION (MBA)

**MASTER OF SCIENCE IN SUPPLY CHAIN &
LOGISTICS MANAGEMENT (MS-SCLM)**

INFRA STRUCTURE



IMT Dubai campus is located at Dubai International Academic City. The campus is a seven-building complex spread over a total area of 2,50,000 square feet, equipped with world class academic infrastructure and residential facilities. Our state-of-the-art campus has capacity to accommodate more than 600 residential students in 250 single and double occupancy rooms, with separate male and female residences. The institute offers students a safe and comfortable living environment.

IMT Dubai provides state-of-the-art teaching facilities for students. The institute offers Blackboard Learn which features course management, customizable open architecture and scalable design that allows integration with student information systems. The Learning Resource Centre is our own dedicated resource hub. It encompasses a vast collection of information and other materials for teaching, research and consultancy programs via books, e-books, periodicals, e-journals, audio-visual materials and corporate reports.

The IT center which serves the IMT community, also manages our LAN network. Students are provided with a copier/printer/scanner for use in the student services suite. The entire campus is Wi-Fi enabled providing students the freedom to connect to internet from any part of the campus.

For more details on campus facilities, please visit: www.imt.ac.ae/facilities/



FACULTY

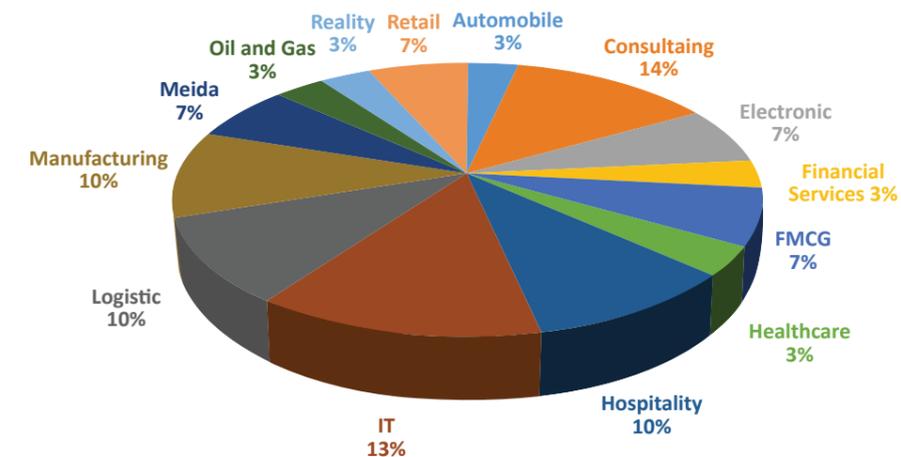
World class faculty which is actively engaged in teaching and research is a key strength of IMT Dubai.

They are committed to keeping the course content and teaching relevant and practical. This is accomplished through engagement with industry, pedagogical innovations and continuous self-review processes.

All faculty members are PhD from reputed institutions and universities who maintain their standards through research publications and industry interactions. They publish books, research papers and newspaper articles and contribute actively to conferences and research communities.



For more details on faculty, please visit www.imt.ac.ae/faculty/



The placement sessions at IMT Dubai attract leading corporates from various sectors including IT Services , Logistics, Healthcare, FMCG, Financial Services, Telecom, Media and Retail among others. This process helps in inducting the students to the corporate world wherein they are ready to tackle professional scenarios.

PLACEMENTS

For over a decade the office of Career Service department have maintained very good relationships with the various corporates in the GCC region. This has helped in building and maintaining a strong network. As a result of this strategy, IMT Dubai's alumni have been working for top notch companies in the UAE and going on to attain great heights in their careers.

Round the year, career enhancement workshops and training are offered to the students and the OCS takes pride in organizing these events completely with the support of the student body placement committee. Events such as CV building and mock interviews help students refine and review on the pain points and correct it in a timely manner, before even appearing for their first real interview. The result of these workshops is well evident from the fact that IMT students convert most of the interviews into offers.



The latest batch of students has only continued the success story of IMT Dubai alumni. The highest offer received by a student was 11000 AED per month.

Highest Salary: 11000 AED per month

For more details on placements, please visit: <https://www.imt.ac.ae/career-placements/>



IMT HYDERABAD



DIRECTOR'S MESSAGE

DR. SATISH AILAWADI

Dear Friends,

Greetings from Institute of Management Technology (IMT), Hyderabad. IMT Hyderabad was established in the year 2011 and since then the institute has been contributing to Management Education through its full-time, residential PGDM programs. Right from its inception, the underlying philosophy of IMT Hyderabad has been to create well-balanced individuals who would be the agents of change for the future and carry forward the legacy of the IMT brand.

In our endeavor to groom business leaders of tomorrow, we at IMT Hyderabad are extremely focused on rigour and quality in our teaching-learning processes. With a passion and commitment to create an ecosystem for scholastic excellence, we ensure holistic development of our students by imparting knowledge and skill-sets that are contemporary in nature and an attitude that helps in transforming an empty mind into open mind. A rigorous academic regimen, complemented with year-round co-curricular activities, helps the students in broadening their knowledge and skills and inculcates in them feelings of social and individual responsibility. Over time, we have demonstrated the fact that the institute not only understands but also responds to the demands placed on business schools by various stakeholders.

The institute has shown impressive growth over the last six years in terms of its academic innovations, initiatives towards forging industry tie-ups and planned collaborations with globally reputed business schools in respect of student and faculty exchange and joint research. The course curriculum, which is reviewed annually, meeting the industry requirements speaks of the intellectual distinction of our faculty members. The newer pedagogical tools help students to understand and analyze current business scenarios on a real-time basis thereby providing hands-on training for them.

Year over year, our students have managed to excel in the industry and the belief has been reinforced by the consistent faith of recruiters in offering our students diverse and challenging roles in their organizations.

At the core of its mission, IMT Hyderabad is defined by a set of principles: pursuit of knowledge wherever the inquiry may lead; engagement with industry and the society; a willingness to take risks and embrace new ideas; respect for diversity of opinions; support for integrity and dignity of individuals; and commitment to resolve issues through rational debates. IMT Hyderabad is striving to be a global institution in an interconnected world. Dear aspirants, I invite you to join us in our journey to excellence and be a part of an inspiring and deeply rewarding educational enterprise.

Director, IMT Hyderabad

CAMPUS HIGHLIGHTS

- Operational language lab and multimedia
- Facility for indoor and outdoor games
- A range of extracurricular activities to allow students exhibit their talent and strengths
- Supportive administrative and non-teaching staff
- Faculty involvement to solve student's problems and provide suitable guidance.

For more details on campus life, please visit: www.imthyderabad.edu.in/campus/

Aside from imparting world-class education, IMT Hyderabad also provides a fun-filled and adventurous environment for students. The campus life is not limited to just classrooms; it extends to a range of activities that help students gain valuable leadership, social and interpersonal skills.

Being a part of various clubs and committees gives students a chance to interact with industry pioneers during events, as part of the club mandate. The vibrant clubs at IMT Hyderabad channelize the diverse interests and talents to create an atmosphere of fun and creativity in the campus.

Some of the popular events conducted here are Impelz, Periods, Ace-Connect, Buzzar, Food Fiesta, Pitch up, Prakshepan.





PROGRAMS OFFERED

The programs offered by IMT Hyderabad lay emphasis on in-depth courses and rigorous pedagogical processes. These programs include 400 sessions on industry practices, leadership and creativity, by over 200 practitioners and experts from the industry. Further, the curriculum is revised every two years in consultation with industry members and academic experts. The students can choose a major and a minor area for their specialization.

POST-GRADUATE DIPLOMA IN MANAGEMENT

The PGDM program at IMT Hyderabad exposes student to the various tools and requisite skills of managing business and effectively administer the business functions through its subjects that are integrative in nature. The students are prompted to choose their specialization, as per their career goal and long-term plans, in the form of electives.

POST-GRADUATE DIPLOMA IN MANAGEMENT (FINANCE)

The PGDM (Finance) program aims at providing updated knowledge in the broad area of finance along with core subjects of business management. Students explore courses like corporate finance, project finance, security analysis and portfolio management, banking and financial services, investment banking, financial econometrics etc. Students can opt for more electives from finance as their major area of specialization in their second year.

POST-GRADUATE DIPLOMA IN MANAGEMENT (MARKETING)

The core and elective courses prepare students to experience wide array of marketing issues and their solutions. The curriculum of PGDM (Marketing) at IMT Hyderabad involves a major emphasis on sales and distribution, digital marketing, brand management, integrated marketing communications, international marketing, marketing research etc. Students enrolled in PGDM (Marketing) take more electives from marketing as their major area of specialization in their second year.

IMT Hyderabad offers the following AICTE approved programs:

PGDM (Full-time)

PGDM (Finance)

PGDM (Marketing)

For more details on PGDM program, please visit: www.imthyderabad.edu.in/unique-features/

INFRA STRUCTURE

The Administrative Block

- 9 lecture theaters; 11 flat classrooms; 55 faculty offices
- Open air amphitheater with over 300 people capacity
- IT labs with over 100 systems
- 4 hostel blocks; 180 rooms each
- Library with all journals and other resources for research
- Fully-equipped gymnasium



Backed by modern infrastructure, IMT Hyderabad's state-of-the-art campus is spread over a large area with lush green lawns. The campus is spread over 30 acres of land with nearly 2 lakh sq. feet built up area. Located near Rajiv Gandhi International Airport in Shamshabad, the beautiful IMT campus boasts a sports complex that houses a cricket ground, a football ground, basketball court, tennis court and badminton courts.

All our hostel rooms are fully furnished and are suitable for single occupancy. The campus is Wi-Fi enabled with 24-hour internet connectivity. The institute also provides medical assistance to the students through a fully equipped medical center. IMT Hyderabad has forged academic alliances with Microsoft and SAS, which means all the classrooms are equipped with Wi-Fi enabled projectors, Smart Boards and advanced Learning Management Systems.

For more details on campus facilities, please visit: www.imthyderabad.edu.in/campus/



FACULTY

The faculty at IMT Hyderabad has played an important role in the success of the institute. IMT Hyderabad has a team of highly qualified and award winning 35 faculty members and 5 faculty associates who possess tremendous experience in academics and industry.

Most of the faculty members are Doctorates with Ph.D./FPM from reputed institutes like IIT Kharagpur, XLRI, IIM Lucknow, IIM Indore and NIT Trichy. The academic and research environment at the institute attracts the most competent, qualified and experienced educators from both academics and industry.

These individuals are experts in Marketing, Finance, HR, Analytics, Business Strategy, Economics and Operations. They also carry extensive teaching experience in globally renowned universities. Further, the faculty members have regular industry interaction through consulting, training and membership of professional bodies such as CII, FICCI, and NHRD.

The Institute fosters a healthy student-faculty relationship which leads to the sense of community on campus. Being a faculty-driven institute, our lecturers exhibit active involvement in every aspect of the Institute including academics, governance, research and consultancy.

IMT Hyderabad is at the forefront of research with more than 68 research journals and 20 cases published in various renowned management publications and business journals like Science Direct, EBSCO, Elsevier and Ivey Publishing House. They also take active part in international conferences and conventions.

For more details on campus facilities, please visit: www.imthyderabad.edu.in/faculty-directory/



PLACEMENTS

Mr. Prakash Pathak
Placement Chairperson, IMT Hyderabad
& IMT Dubai

The world-class education at IMT Hyderabad is backed by the institute's partnerships with major corporates, which can be observed during the placement sessions.

The placement takes place in four phases, usually spread over four months, towards the end of the two-year program. Each student can enlist one Dream Company with the Corporate Relations Office before the due date. Should the company visit the campus for placement sessions, then the student is allowed to appear in the placement process, irrespective of their placement status. However, the institute follows a one student one offer placement policy.

Students from previous batches have received offers from a variety of sectors during these sessions, some of which include FMCG, healthcare, manufacturing, IT & consulting, to name a few.

The batch of 2016-2018 saw 56 companies show up for placement sessions, with **22 new recruiters** coming onboard. Out of 196 students from the batch, 173 appeared for the sessions, with 97.68% success rate.

The institute has seen an increase in the percentage of offers in 2018 (97.69%) compared to 2016 (87.31%) and 2017 (92.64%). This upward trend has also been observed in the average CTC in 2018 (Rs. 6.97 lakhs p.a.), compared to 2016 (Rs. 6.49 lakhs p.a.) and 2017 (6.62 lakhs p.a.).

The Key highlights are as follows:

The **highest CTC** offered has been **Rs. 12 Lakhs PA.**

The **average CTC** on campus is **Rs. 6.97 Lakhs PA.**



For more details on placements, please visit: www.imthyderabad.edu.in/corporate-relations-group/

COMMON ADMISSION PROCESS

ADMISSION CRITERIA

Applicants for all IMT PGDM and MBA programs must have a minimum three-year Bachelor's degree or equivalent, with minimum 50 percent aggregate marks in any discipline. Applicants who are appearing for the final-year degree examination can also apply, subject to the submission of all mark sheets and passing certificate to IMT's Academic Program office at a later date. Failing to do so will result in cancellation of admission.

IMT GHAZIABAD

To apply for IMT Ghaziabad's two-year PGDM program, applicants must be registered for CAT-2018 OR XAT-2019 OR have appeared/be appearing for the GMAT (January 1, 2015 – February 28, 2019). In the case of candidate(s) applying on the basis of GMAT and score is not provided, processing of application will be provisional, subject to IMT receiving the official GMAT score on or before March 15, 2019.

IMT NAGPUR AND IMT HYDERABAD

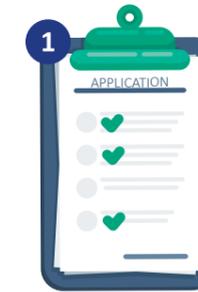
To apply for IMT Nagpur and Hyderabad's two-year PGDM program, applicants must be registered for CAT-2018 OR XAT-2019 OR CMAT-2019* OR have taken the GMAT (1st January 2015 – February 28, 2019). In the case of candidate(s) applying on the basis of GMAT and score is not provided, processing of application will be provisional, subject to IMT receiving the official GMAT score on or before March 15, 2019

Note: CMAT-2019* test will be considered for IMT Nagpur and IMT Hyderabad Campus ONLY. IMT shortlists applicants on basis of best score among the above mentioned tests.

IMT DUBAI

Applicants for the MBA program at IMT Dubai must have a full-time undergraduate degree (Bachelor's degree) from an accredited university with a CGPA of 3.0 and above on a 4.0 scale or its equivalent (50%+ overall average). Applicants whose native language is not English are required to take an English Proficiency Test. The minimum required score for TOEFL is 550 (paper-based) and 79 (internet-based) or an IELTS band of 6.0.

APPLICATION PROCESS



CHECK APPLICATION REQUIREMENTS

Make sure all required documents are ready



FILL ONLINE APPLICATION FORM

There is one Common 'Application Form' for all four campuses



MAKE PAYMENT

Either through Credit / Debit Card / Net Banking or Pay through Demand Draft

SHORT-LISTING OF APPLICANTS FOR PERSONAL INTERVIEW PROCESS (PI)

This year, applicants may submit any one of these test scores: CAT-2018 OR XAT-2019 OR GMAT (1st January 2015 – February 28, 2019) OR CMAT 2019 (for Nagpur & Hyderabad only) score. Applicants can submit more than one test score. GMAT test-based candidates are required to update their test score, on or before March 15, 2019. For candidates applying on the basis of GMAT with pending scores, the processing of application will be provisional. IMT will consider the best score before making the final admission offer.

Applicants will be short-listed for Personal Interview round on the basis of one of the following test scores available CAT 2018 OR XAT 2019 OR GMAT OR CMAT 2019 (for Nagpur & Hyderabad campus) at this stage. Applicants will be called for Personal Interview process only once. Where the candidates have applied on the basis of more than one test score, the best score of such candidates shall be taken into the consideration at the time of Admission Offer. Please note that the Personal Interview process is common for all campuses.

KINDLY NOTE

Short-listed applicants will be called for the Personal Interview round at the center/venue they have selected/will select in Common 'Application Form' and on the date and time which they will select through the Personal Interview Schedule Form, which will be available on IMT's Admissions Portal and enabled for specific time period in the month of January 2019.

ADMISSIONS DECISION

Admission decisions will be made after the Personal Interview process and admission offers will be made to the selected applicants.

SELECTION PROCESS

IMT will conduct the Personal Interview process in February and March 2019 for shortlisted candidates from the IMT Common Application form for its final selection process.

PERSONAL INTERVIEW

The candidate shortlisted will have a Personal Interview process of approximately 20-25 minutes, during which he/she will be evaluated on following four parameters:

Communication/Interpersonal skills
Analytical/Problem solving skills
Business Affairs and General Awareness
Domain Knowledge

The final merit of the candidate is a cumulative weighted average of the following components:

CAT/XAT/GMAT (best score)
Academic Scores (Xth, XIIth and graduation) and quality/reputation and ranking of graduating college/institute/university
Performance in Personal Interview process in terms of above mentioned parameters
Work experience, both in duration and quality (for working candidates)

Important note: Both merit and campus score cut-offs will be the basis of selection for IMT campuses, i.e. Ghaziabad, Nagpur, Dubai and Hyderabad

PARAMETER AND PERCENTAGE



35%

Test score Percentile
(best score in
CAT/XAT/GMAT/CMAT*)



35%

Academic score & Quality
of graduating institute/
university/college



10%

Work experience
(duration & quality)



20%

Performance in
Personal Interview



100%

Total

*CMAT percentile is considered for IMT Nagpur and IMT Hyderabad campuses only

INTERNATIONAL RELATIONS CENTRE (IRC)

International Relations Centre, IMT's window to the world, stays cognizant of the need of budding leaders. The convening power of IRC helps bring together business leaders, faculty and students from across the globe. Since its inception in 2005, IRC has constantly fostered the pedagogy of international ecosystem, providing the students with international exposure, helping them adopt a multi-faceted approach. This includes a plethora of activities such as Student Exchange Program, Faculty Exchange Program, Foreign Language Courses, and Short Term Exchange Program, etc.

IMT GHAZIABAD

IRC has been successful in hosting more than 550 students on its different campuses, facilitating the exchange of over 600 students, in partnership with 47 institutions across 26 countries. Its Faculty Exchange Programs enable the students to learn from the best minds from world-renowned universities such as Elon University, USA; Appalachian State University, USA; Grenoble Ecole De Management, France; ISCTE Business School, Poland, and University of Ljubljana, Slovenia, to name a few. IRC has stepped up its endeavors this year, introducing new initiatives such as post-doctoral programs, short-term group immersion programs and Erasmus Mundus Scholarships program. Starting this year, the IRC will be actively working towards facilitating International Management Development Programs (IMDP) in Banking and Finance.

IMT NAGPUR

IMT Nagpur, the second addition to the Group IMT family, has accomplished much in its ten years of existence, helped by the efforts of the IRC. This has been achieved through initiatives such as the Short Term Exchange Program organized at IMT Dubai Campus, Faculty Exchange Programs, etc. to name a few. Further, IMT Nagpur annually organizes the Outgoing Exchange Program for its students, in co-ordination with the IRC, IMT Ghaziabad.

IMT HYDERABAD

IMT Hyderabad, the newest addition to the Group IMT family, has grown in strides since its incorporation thanks to the International Relations Centre. At present, IMT Hyderabad has partnered with 21 esteemed institutes from different countries across the globe, rigorously working towards strengthening its International Relations through various initiatives such as the Outgoing Student Exchange Programs, Faculty Exchange Programs, etc. to name a few, as well as incorporating STEP program for faculty exchange.

IMT DUBAI

IMT Dubai always provides a conducive learning environment for the students to help them achieve a holistic view of the global economy, thus giving them an edge in today's competitive world. The international exposure helps students understand an array of different cultural and community perspectives. With this spirit in mind, IMT Dubai fosters strong international relations with leading universities and institutes in Europe, the USA and India. This has been achieved through initiatives such as the Inbound and Outbound Exchange programs, UAE Immersion programs (one-week) for students from abroad, Double Degree Programs with International Partner Universities.

FEE STRUCTURE

IMT GHAZIABAD TWO YEAR PGDM PROGRAM FEES (2019-2021)

		ADMISSION FEE	TUITION FEE	GROUP INSURANCE	HOSPITALITY	ALUMNI MEMBERSHIP FEE	CAUTION MONEY	TOTAL
Year-I	On receiving Admission offer	50,000			2,00,000			2,50,000
	At the time of Registration		7,62,500	2,500		5,000	15,000	7,85,000
Year-II	At the time of Registration		5,12,500	2,500	2,00,000			7,15,000
Total		50,000	12,75,000	5,000	4,00,000	5,000	15,000	17,50,000

IMT GHAZIABAD PGDM DUAL COUNTRY PROGRAM FEES (DCP) (2019-2021)

YEAR - I

PAYMENT SCHEDULE	ON RECEIVING ADMISSION OFFER			TOTAL FEES IN 1ST YEAR	
	1st Installment	2nd Installment	3rd Installment	Total in INR	Total in AED
	INR 50,000			INR 50,000	
Admissions Fees (INR)	AED	AED	AED	INR	AED
PARTICULARS					
Tuition Fee	16250	16250	14250		46750
Group Insurance	1000				1000
Visa Charges	3000				3000
Hospitality Charges (Double Occupancy)	9000	9000	8000		26000
Hospitality Charges (Single Occupancy)	11000	11000	10000		32000
IMT Publications & Membership	150				150
REFUNDABLE DEPOSITS:					
Hostel Deposit	3500				3500
Library Deposit	1000				1000
Total (with Double Occupancy)	33900	25250	22250	50,000	81400
Total (with Single Occupancy)	35900	27250	24250		87400

YEAR - II

PAYMENT SCHEDULE	AT THE TIME OF REGISTRATION FOR SECOND YEAR		TOTAL FEES IN 2ND YEAR	
	4th Installment		Total in INR	Total in AED
	INR		INR	AED
PARTICULARS				
Tuition Fee	5,12,500		5,12,500	
Group Insurance	2,500		2,500	
Hospitality Charges	2,00,000		2,00,000	
Total	7,15,000		7,15,000	

IMT NAGPUR TWO-YEAR PGDM PROGRAM FEES (2019-2021)

(All Figures in INR)

HEAD	1st INSTALLMENT (AT THE TIME OF ADMISSION OFFER)	2nd INSTALLMENT	3rd INSTALLMENT	4th INSTALLMENT	5th INSTALLMENT	6th INSTALLMENT	TOTAL
Admission Fees	50,000						50,000
Academic Fees	1,56,000	1,65,000	1,65,000	1,65,000	1,65,000	1,65,000	9,81,000
Life Membership of Alumni	6,000						6,000
Hospitality Charges	25,000	25,000	25,000	25,000	25,000	25,000	1,50,000
Caution Money (Refundable)	18,000						18,000
Total	2,55,000	1,90,000	1,90,000	1,90,000	1,90,000	1,90,000	12,05,000

IMT DUBAI MBA PROGRAM FEES (2019-2021)

DESCRIPTION	FIRST YEAR		SECOND YEAR		TOTAL
	SEMESTER 1	SEMESTER 2	SEMESTER 3	SEMESTER 4	
Tuition Fee	23000	23000	23000	23000	92000
Double (Sharing)Accommodation	13000	13000	13000	13000	52000
Single Accommodation	16000	16000	16000	16000	64000
Medical Insurance	1000		1000		2000
Visa Charges	3000		2000		5000
Alumni Membership Fee				150	150
Hostel Deposit (Refundable)	3500				3500
Library Deposit (Refundable)	1000				1000
Total Semester Fee (Double Occupancy Accommodation)	44500	36000	39000	36150	AED 155650
Total Semester Fee (Single Occupancy Accommodation)	47500	39000	42000	39150	AED 167650

(All Figures in AED)

IMT HYDERABAD TWO-YEAR PGDM PROGRAM FEES (2019-2021)

HEAD	FIRST YEAR		SECOND YEAR				TOTAL
	1st INSTALLMENT (AT THE TIME OF ADMISSION OFFER)	2nd INSTALLMENT	3rd INSTALLMENT	4th INSTALLMENT	5th INSTALLMENT	6th INSTALLMENT	
Admission fees	50,000						50,000
Academic Fees	1,56,000	1,58,500	1,58,500	1,58,500	1,58,500	1,58,500	9,48,500
Life Membership of Alumni	4,000						4,000
Hospitality Charges	30,000	30,000	30,000	30,000	30,000	30,000	1,80,000
Group Insurance	2,500						2,500
Caution Money (Refundable)	15,000						15,000
Total	2,57,500	1,88,500	1,88,500	1,88,500	1,88,500	1,88,500	12,00,000

(All Figures in INR)

Note: IMT reserves the right to change the fees and other charges at any point of time before the commencement of the Academic Year (June 2019). The final fees will be updated to candidates during offer of Admission to respective campuses.

REFUND POLICY

The institute follows the guidelines recommended by AICTE (Public Notice advertised on April 19, 2007 No. AICTE/Legal/04 (01)/2007) for candidates willing to withdraw their admissions.

DISPUTES AND ARBITRATION

All admissions are subject to the rules and regulations of the Institute and the laws as applicable. In case of dispute, the decision of the Institute shall be final and binding. Further, all matters arising from the present brochure shall be within the jurisdiction of Ghaziabad/Nagpur/Hyderabad/Dubai.

ANTI -RAGGING

Please note that ragging is a form of abuse on new entrants to educational institutions. It is not only considered a serious act of indiscipline and misconduct but is also considered a crime. There exist clear regulations against ragging brought out by the All India Council for Technical Education (AICTE), in view of the directives issued by the Hon'ble Supreme Court of India.

Complaints related to ragging can be lodged with the Police as an FIR and punishment may lead to rustication from IMT as well as imprisonment. You are therefore advised in your own interest to abstain from and dissuade others from any ragging activities, failing which you will be liable for punishment and penalties under the notification dated 01-07-2009 brought out by AICTE. For details, please visit <http://www.aicte-india.org/anti.php>

The detailed provisions with respect to the Anti-ragging Committee constituted by IMT will be notified separately. In case any student gets aggrieved due to activities related to ragging, he/she is advised to immediately report the matter to the Chairperson.

