

# New Arrivals

March 2017



Institute of  
Management Technology  
Ghaziabad



- 1 Attwell, David  
 J M Coetzee and the life of writing: face to face with time / Attwell, David.-- New York: Viking, 2015. xxiii, 248 p.  
 ISBN : 9780525429616.  
 823 43176  
  
 \*\* J M Coetzee; Biography-Literature; Life writing
  
- 2 Bajpai, G N  
 The essential book of corporate governance / Bajpai, G N. -- New Delhi: Sage, 2017. xxvi, 335 p.  
 ISBN : 9789385985218.  
 658.4 C1563  
  
 \*\* Corporate governance
  
- 3 Beltrame, Federico  
 Valuing banks: a new corporate finance approach / Beltrame, Federico.-- London: Palgrave Macmillan, 2016. xxiv, 242 p.  
 ISBN : 9781137561411.  
 332.1 43189  
  
 \*\* Valuing banks; Capital market; Corporate finance
  
- 4 Bhatti, Zarina  
 Purdah to Piccadilly / Bhatti, Zarina.-- New Delhi: Sage, 2016. xiv, 196 p.  
 ISBN : 9789351508243.  
 305.48 43166  
  
 \*\* Purdah Piccadilly; Muslim women
  
- 5 Bisdorff, Raymond  
 Evaluation and decision models with multiple criteria case studies / Bisdorff, Raymond.-- Berlin: Springer, 2016. xvi, 643 p.  
 ISBN : 9783662468159.  
 658.403 43197  
  
 \*\* Evaluation; Decision models; Multiple Criteria

- 6 Blake, Stephen P  
 Astronomy and astrology in the Islamic world / Blake,  
 Stephen P.-- Edinburgh: Edinburgh University Press, 2016.  
 ix, 163 p.  
 ISBN : 9780748649099.  
 520 43132
- \*\* Astronomy; Astrology; Islamic world
- 7 Chakrabarty, Bidyut  
 Public policy: concept, theory and practice /  
 Chakrabarty, Bidyut.-- New Delhi: Sage, 2016. xvii, 276  
 ISBN : 9789351509257.  
 320.6 43171
- \*\* Public policy; Political planning; Public  
 administration
- 8 Clark, Alice W  
 Valued daughters first generation career women / Clark,  
 Alice W.-- New Delhi: Sage, 2016. xii, 199 p.  
 ISBN : 9789351508885.  
 331.40954 43165
- \*\* Valued daughters; Women-Employees; Career development
- 9 Cudney, Elizabeth A  
 Design for six sigma a practical approach through  
 innovation / Cudney, Elizabeth A.-- New York: CRC Press,  
 2017. xxi, 357 p.  
 ISBN : 9781498742559.  
 658.4013(SS) 43127
- \*\* Six sigma; Innovation
- 10 Dekker, Wim den  
 Global mind set and cross cultural behavior: improving  
 leadership effectiveness / Dekker, Wim den.-- London:  
 Palgrave Macmillan, 2016. xix, 230 p.  
 ISBN : 9781137509901.  
 658.4092 43188
- \*\* Global Mind set; Improving leadership; Leadership

- 11 Dubey, Sanjiva Shankar  
 It strategy and management / Dubey, Sanjiva Shankar.--3rd ed.-- New Delhi: PHI, 2016. xix, 360 p.  
 ISBN : 9788120352353.  
 658.4038 43194-43196

\*\* Strategy; Strategy management; Information systems

- 12 Hayzlett, Jeffrey  
 Think big, act bigger the rewards of being relentless / Hayzlett, Jeffrey.-- Irvine: Entrepreneur Press, 2015. xiii, 178 p.  
 ISBN : 9781599185743.  
 650.1 43154

\*\* Think big; Strategic planning; Act bigger

- 13 Hingorani, Aman M  
 Unravelling the Kashmir knot / Hingorani, Aman M.-- New Delhi: Sage, 2016. xxiii, 386 p.  
 ISBN : 9789351509714.  
 954.604 43161

\*\* Unravelling-Kashmir knot; Diplomatic relations

- 14 Hughes, Claretha  
 Diversity intelligence: integrating diversity intelligence alongside intellectual, emotional and cultural intelligence / Hughes, Claretha.-- New York: Palgrave Macmillan, 2016. vii, 126 p.  
 ISBN : 9781137526816.  
 650 43190

\*\* Diversity intelligence; Cultural awareness

- 15 Hutchinson, David R  
 Great groups: creating and leading effective groups / Hutchinson, David R.-- New Delhi: Sage, 2017. xxiii, 296 p.  
 ISBN : 9781452268347.  
 302.14 43125

\*\* Great groups; Leading-Effective groups; Group relations Training

16 Jamail, Nathan

The leadership playbook: creating a coaching culture to build winning business teams / Jamail, Nathan.-- New York : Gotham Books, 2014. viii, 210 p.  
ISBN : 9781592408665.  
658.4092 43174

\*\* Leadership playbook; Leadership; Employee motivation

17 Jindal, Bobby

American will: the forgotten choices that changed our republic / Jindal, Bobby.-- New York: Threshold Editions, 2015. viii, 312 p.  
ISBN : 9781501117077.  
973 43155

\*\* American will; National characteristics; American

18 Kelly, L Kevin

Leading in turbulent times / Kelly, L Kevin.-- New Delhi: Pearson, 2010. xxii, 167 p.  
ISBN : 9780273727538.  
658.4092 43123

\*\* Leading-Turbulent times; Leadership

19 Khan, Zeeshan

Right to passage: travels through India, Pakistan and Iran / Khan, Zeeshan.-- New Delhi: Sage, 2016. xii, 390 p.  
ISBN : 9789351508946.  
954 43164

\*\* Right; Passage; Zeeshan Khan; Travels

20 Kubiak, T M

The certified six sigma master black belt handbook / Kubiak, T M.-- New Delhi: ASQ, 2014. xxiii, 645 p.  
ISBN : 9788174890207.  
658.4013 43141(Ref.)

\*\* Six sigma; Master-Black belt; Handbook

21 Kumar, Sarat  
 The white marble burzi and other stories / Kumar, Sarat.-  
 Delhi: LG Publishers Distributors, 2017. 223 p.  
 ISBN : 9789383723188.  
 823 43203(Out); 43204

\*\* Stories; Fiction

22 LaDousa, Chaise  
 Hindi is our ground, English is our sky: education,  
 language and social class in contemporary India /  
 LaDousa, Chaise.-- New York: Berghahn Books, 2016. xix,  
 215 p.  
 ISBN : 9781785332111.  
 306.4 43138

\*\* Hindi; Education; Language; Social class; Contemporary  
 India

23 Le, Stephen  
 100 million years of food: what our ancestors ate and why  
 it matters today / Le, Stephen.-- New York: Picador, 2016  
 309 p.  
 ISBN : 9781250050410.  
 641.3 43157

\*\* Natural foods; Food; History

24 Lees, John  
 The interview expert: get the job you want / Lees, John.-  
 New Delhi: Pearson, 2012. xv, 196 p.  
 ISBN : 9780273762553.  
 650.144 43153

\*\* Interview expert; Employment; Interviewing

25 Ling, Kristi  
 Operation happiness: the 3 step plan to creating a life  
 of lasting joy, abundant energy and radical bliss / Ling,  
 Kristi.-- New York: Rodale, 2016. xvi, 256 p.  
 ISBN : 9781623365943.  
 158 43156

\*\* Operation happiness; Happiness

- 26 Mahajan, Gautam  
 Value creation: the definitive guide for business leaders  
 / Mahajan, Gautam.-- New Delhi: Sage, 2016. xii, 239 p.  
 ISBN : 9789351508977.  
 658.4012 43200
- \*\* Value creation; Strategic planning; Chief executive officers
- 27 Mahoney, Daniel  
 Modeling and valuation of energy structures: analytics, econometrics and numerics / Mahoney, Daniel.-- Basingstoke: Palgrave Macmillan, 2016. xviii, 455 p.  
 ISBN : 9781137560148.  
 658.47 43191(Out)
- \*\* Modeling valuation; Energy structures; Analytics
- 28 Mandelbaum, David G  
 Society in India / Mandelbaum, David G.-- New Delhi: Sage, 2016. xiv, 429 p.  
 ISBN : 9789386042286.  
 301.2954 43169
- \*\* Society-India; Social mobility; Caste
- 29 Mckeown, Max  
 The strategy book / Mckeown, Max.-- New Delhi: Pearson, 2012. xxv, 235 p.  
 ISBN : 9780273757092.  
 658.4012 43121
- \*\* Strategy book; Strategic management
- 30 Miller, Rosie  
 Are you a badger or a doormat?: how to be a leader who gets results / Miller, Rosie.-- New Delhi: Pearson, 2013. xiii, 220 p.  
 ISBN : 9780273724490.  
 658.4092 43143
- \*\* Leadership

- 31 Moran, Mike  
 Search engine marketing, Inc: driving search traffic to your company's web site / Moran, Mike.--2nd ed.-- New Delhi: Pearson, 2009. xxxvi, 627 p.  
 ISBN : 9780136068686.  
 658.872 C1574
- \*\* Search engine-Marketing; Driving search traffic; Internet marketing
- 32 Mostrous, Yiannis G  
 The rise of the state: profitable investing and geopolitics in the 21st century / Mostrous, Yiannis G.-- New Jersey: Upper Saddle River, 2011. vii, 294 p.  
 ISBN : 9780137153879.  
 332.673 43124
- \*\* Profitable investing; Investments; Developing countries
- 33 Naqvi, Syed Nawab Haider  
 Economics of development: towards inclusive growth / Naqvi, Syed Nawab Haider.-- New Delhi: Sage, 2016. xl, 347 p.  
 ISBN : 9789351509943.  
 338.9 43158
- \*\* Economic development; Economic policy; Economics
- 34 Nicholas, John  
 Lean production for competitive advantage: a comprehensive guide to lean methodologies and management practices / Nicholas, John.-- New York: CRC Press, 2016. xxv, 499 p.  
 ISBN : 9781138031784.  
 658.5 43133
- \*\* Lean production; Competitive advantage; Comprehensive; Production
- 35 Parks, Steve  
 Start your business week by week: how to plan and launch your successful business: one step at a time / Parks, Steve.--2nd ed.-- New Delhi: Pearson, 2013. xxi, 216 p.  
 ISBN : 9780273768661.  
 658.11 43137
- \*\* Small business; Management

- 36 Pattanaik, B K  
Introduction to development studies / Pattanaik, B K.--  
New Delhi: Sage, 2016. xvii, 238 p.  
ISBN : 9789351508205.  
338.9 43172
- \*\* Development studies; Economic development
- 37 Pooley, Sian  
Parenthood between generations: transforming reproductive  
cultures / Pooley, Sian.-- New York: Berghahn Books, 2016  
vi, 290 p.  
ISBN : 9781785331503.  
306.874 43126
- \*\* Parenthood; Generations; Transforming-Reproductive  
cultures
- 38 Robson, Chris  
Confessions of an entrepreneur: how to survive the highs  
and lows of starting up / Robson, Chris.-- New Delhi:  
Pearson, 2014. xx, 201 p.  
ISBN : 9780273721482.  
658.11 43136
- \*\* Confessions entrepreneur; Entrepreneur
- 39 Roy, Ramashray  
Essays on modernism, democracy and well being: a Gandhian  
perspective / Roy, Ramashray.-- New Delhi: Sage, 2016.  
x, 312 p.  
ISBN : 9789351508113.  
321.8 43160
- \*\* Modern; Essays-Modernism; Democracy
- 40 Russo, David  
17 rules successful companies use to attract and keep top  
talent: why engaged employees are your greatest  
sustainable a / Russo, David.-- New Delhi: Pearson, 2010.  
xiv, 192 p.  
ISBN : 9780137146703.  
658.31 43139
- \*\* Rules; Successful companies; Personnel management;  
Industrial relations; Companies

- 41 Sanders, Tim  
Dealstorming: the secret weapon that can solve your toughest sales challenges / Sanders, Tim.-- New York: Portfolio, 2016. 241 p.  
ISBN : 9781591848219.  
658.81 43173
- \*\* Dealstorming; Secret weapon; Sales management
- 42 Sanghi, Seema  
The handbook of competency mapping: understanding, designing and implementing competency models in organizations / Sanghi, Seema.--3rd ed.-- New Delhi: Sage , 2016. xvii, 344 p.  
ISBN : 9789385985157.  
658.401202 43167(Ref.); 43201(Ref.)
- \*\* Handbook; Competency mapping; Understanding designing; Strategic planning
- 43 Shah, Shekhar  
India policy forum 2015-16: volume 12 / Shah, Shekhar.-- New Delhi: Sage, 2016. xxi, 236 p.  
ISBN : 9789386062086.  
332.1 43162
- \*\* India policy forum; Economic policy
- 44 Sobhan, Rehman  
Untranquil recollections: the years of fulfillment / Sobhan, Rehman.-- Los Angeles: Sage, 2016. xx, 444 p.  
ISBN : 9789351509868.  
920 43170
- \*\* Untranquil recollections; Rehman Sobhan; Economists; Biography
- 45 Stewart, Dave  
The business playground: where creativity and commerce collide / Stewart, Dave.-- New Delhi: Pearson, 2010. xvii, 244 p.  
ISBN : 9780273726883.  
658.4094 43146
- \*\* Creative ability-Business; Business playground

46 Templar, Richard  
 How to get what you want without having to ask / Templar,  
 Richard.-- New Delhi: Pearson, 2011. viii, 211 p.  
 ISBN : 9780273751007.  
 158.2 43163

\*\* Success; Psychology

47 Thussu, Daya Kishan  
 Communicating India's soft power: Buddha to Bollywood /  
 Thussu, Daya Kishan.-- New Delhi: Sage, 2016. 233 p.  
 ISBN : 9789351508168.  
 302.23 43168

\*\* Communicating-India; Buddha; Bollywood

48 Truschke, Audrey  
 Culture of encounters: Sanskrit at the Mughal court /  
 Truschke, Audrey.-- New Delhi: Penguin Books, 2016.  
 xiii, 362 p.  
 ISBN : 9780670088942.  
 306 43175

\*\* Culture encounters; Mughal court

49 Vieira, Walter  
 The impatient manager / Vieira, Walter.-- New Delhi: Sage  
 , 2016. x, 184 p.  
 ISBN : 9789385985270.  
 658.4 43202

\*\* Impatient manager; Executives; Career development

50 Yemm, Graham  
 The financial times essential guide to leading your team:  
 how to set goals, measure performance and reward talent /  
 Yemm, Graham.-- New Delhi: Pearson, 2012. xi, 171 p.  
 ISBN : 9780273772422.  
 658.4092 43122

\*\* Leadership

\*\* - **Keywords**

**TITLE INDEX**

<b>TITLE</b>	<b>S. No. New Arrivals</b>
100 million years of food: what our ancestors ate and why it matters today : Le, Stephen	23
17 rules successful companies use to attract and keep top talent: why engaged employees are your greatest sustainable a : Russo, David	40
American will: the forgotten choices that changed our republic : Jindal, Bobby	17
Are you a badger or a doormat?: how to be a leader who gets results : Miller, Rosie	30
Astronomy and astrology in the Islamic world : Blake, Stephen P	6
The business playground: where creativity and commerce collide : Stewart, Dave	45
The certified six sigma master black belt handbook : Kubiak, T M	20
Communicating India's soft power: Buddha to Bollywood : Thussu, Daya Kishan	47
Confessions of an entrepreneur: how to survive the highs and lows of starting up : Robson, Chris	38
Culture of encounters: Sanskrit at the Mughal court : Truschke, Audrey	48
Dealstorming: the secret weapon that can solve your toughest sales challenges : Sanders, Tim	41
Design for six sigma a practical approach through innovation : Cudney, Elizabeth A	9
Diversity intelligence: integrating diversity intelligence alongside intellectual, emotional and cultural intelligence : Hughes, Claretha	14
Economics of development: towards inclusive growth : Naqvi, Syed Nawab Haider	33
Essays on modernism, democracy and well being: a Gandhian perspective : Roy, Ramashray	39
The essential book of corporate governance : Bajpai, G N	2
Evaluation and decision models with multiple criteria case studies : Bisdorff, Raymond	5
The financial times essential guide to leading your team: how to set goals, measure performance and reward talent : Yemm, Graham	50
Global mind set and cross cultural behavior: improving leadership effectiveness : Dekker, Wim den	10
Great groups: creating and leading effective	

## IMT LIBRARY | NEW ARRIVALS | MARCH 2017

groups : Hutchinson, David R	15
The handbook of competency mapping: understanding, designing and implementing competency models in organizations : Sanghi, Seema	42
Hindi is our ground, English is our sky: education, language and social class in contemporary India : LaDousa, Chaise	22
How to get what you want without having to ask : Templar, Richard	46
The impatient manager : Vieira, Walter	49
India policy forum 2015-16: volume 12 : Shah, Shekhar	43
The interview expert: get the job you want : Lees, John	24
Introduction to development studies : Pattanaik , B K	36
It strategy and management : Dubey, Sanjiva Shankar	11
J M Coetzeze and the life of writing: face to face with time : Attwell, David	1
The leadership playbook: creating a coaching culture to build winning business teams : Jamail, Nathan	16
Leading in turbulent times : Kelly, L Kevin	18
Lean production for competitive advantage: a comprehensive guide to lean methodologies and management practices : Nicholas, John	34
Modeling and valuation of energy structures: analytics, econometrics and numerics : Mahoney , Daniel	27
Operation happiness: the 3 step plan to creating a life of lasting joy, abundant energy and radical bliss : Ling, Kristi	25
Parenthood between generations: transforming reproductive cultures : Pooley, Sian	37
Public policy: concept, theory and practice : Chakrabarty, Bidyut	7
Purdah to Piccadilly : Bhatti, Zarina	4
Right to passage: travels through India, Pakistan and Iran : Khan, Zeeshan	19
The rise of the state: profitable investing and geopolitics in the 21st century : Mostrous, Yiannis G	32
Search engine marketing, Inc: driving search traffic to your company's web site : Moran, Mike	31
Society in India : Mandelbaum, David G	28

## IMT LIBRARY | NEW ARRIVALS | MARCH 2017

Start your business week by week: how to plan and launch your successful business: one step at a time : Parks, Steve	35
The strategy book : Mckeown, Max	29
Think big, act bigger the rewards of being relentless : Hayzlett, Jeffrey	12
Unravelling the Kashmir knot : Hingorani, Aman M	13
Untranquil recollections: the years of fulfillment : Sobhan, Rehman	44
Value creation: the definitive guide for business leaders : Mahajan, Gautam	26
Valued daughters first generation career women : Clark, Alice W	8
Valuing banks: a new corporate finance approach : Beltrame, Federico	3
The white marble burzi and other stories : Kumar, Sarat	21

**AUTHOR INDEX**

<b>AUTHOR</b>	<b>S. No. New Arrivals</b>
Agustiady, Tina Kanti	9
Attwell, David	1
Bajpai, G N	2
Baxi, Upendra	13
Bednar, Hans	15
Beltrame, Federico	3
Bhatty, Zarina	4
Bisdorff, Raymond	5
Blake, Stephen P	6
Chakrabarty, Bidyut	7
Chand, Prakash	7
Clark, Alice W	8
Cudney, Elizabeth A	9
Dekker, Wim den	10
Dias, Luis C	5
Dittman, David F	32
Dubey, Sanjiva Shankar	11
Eber, Jim	12
Gokarn, Subir	43
Gue, Elliott H	32
Hayes, Gary E	18
Hayzlett, Jeffrey	12
Hingorani, Aman M	13
Hughes, Clarethia	14
Hunt, Bill	31
Hutchinson, David R	15
Jamail, Nathan	16
Jindal, Bobby	17
Kelly, L Kevin	18
Khan, Zeeshan	19
Kubiak, T M	20
Kumar, Sarat	21
LaDousa, Chaise	22
Le, Stephen	23
Lees, John	24
Ling, Kristi	25
Mahajan, Gautam	26
Mahoney, Daniel	27
Mandelbaum, David G	28
Mckeown, Max	29
Meyer, Patrick	5

## IMT LIBRARY | NEW ARRIVALS | MARCH 2017

Miller, Rosie	30
Moran, Mike	31
Mostrous, Yiannis G	32
Mousseau, Vincent	5
Muralidharan, Karthik	43
Naqvi, Syed Nawab Haider	33
Nicholas, John	34
Parks, Steve	35
Pattanaik, B K	36
Pooley, Sian	37
Previtali, Daniele	3
Qureshi, Kaveri	37
Ranjan, Ravi	39
Robson, Chris	38
Roy, Ramashray	39
Russo, David	40
Sanders, Tim	41
Sanghi, Seema	42
Shah, Shekhar	43
Simmons, Mark	45
Sobhan, Rehman	44
Stewart, Dave	45
Templar, Richard	46
Thussu, Daya Kishan	47
Truschke, Audrey	48
Vieira, Walter	49
Yemm, Graham	50

**SUBJECT/KEYWORD INDEX**

<b>SUBJECT/KEYWORD</b>	<b>S. No. New Arrivals</b>
Act bigger	12
American	17
American will	17
Analytics	27
Astrology	6
Astronomy	6
Biography	44
-Literature	1
Bollywood	47
Buddha	47
Business playground	45
Capital market	3
Career development	8, 49
Caste	28
Chief executive officers	26
Communicating	
-India	47
Companies	40
Competency mapping	42
Competitive advantage	34
Comprehensive	34
Confessions entrepreneur	38
Contemporary India	22
Corporate finance	3
Corporate governance	2
Creative ability	
-Business	45
Cultural awareness	14
Culture encounters	48
Dealstorming	41
Decision models	5
Democracy	39
Developing countries	32
Development studies	36
Diplomatic relations	13
Diversity intelligence	14
Driving search traffic	31
Economic development	33, 36
Economic policy	33, 43
Economics	33
Economists	44
Education	22
Employee motivation	16
Employment	24
Energy structures	27
Entrepreneur	38

## IMT LIBRARY | NEW ARRIVALS | MARCH 2017

Essays	
-Modernism	39
Evaluation	5
Executives	49
Fiction	21
Food	23
Generations	37
Global Mind set	10
Great groups	15
Group relations	
-Training	15
Handbook	20,42
Happiness	25
Hindi	22
History	23
Impatient manager	49
Improving leadership	10
India policy forum	43
Industrial relations	40
Information systems	11
Innovation	9
Internet marketing	31
Interview expert	24
Interviewing	24
Investments	32
Islamic world	6
J M Coetzeze	1
Language	22
Leadership	10,16,18, 30,50
Leadership playbook	16
Leading	
-Effective groups	15
-Turbulent times	18
Lean production	34
Life writing	1
Management	35
Master	
-Black belt	20
Modeling valuation	27
Modern	39
Mughal court	48
Multiple Criteria	5
Muslim women	4
National characteristics	17
Natural foods	23
Operation happiness	25
Parenthood	37

## IMT LIBRARY | NEW ARRIVALS | MARCH 2017

Passage	19
Personnel management	40
Political planning	7
Production	34
Profitable investing	32
Psychology	46
Public administration	7
Public policy	7
Purdah Piccadilly	4
Rehman Sobhan	44
Right	19
Rules	40
Sales management	41
Search engine	
-Marketing	31
Secret weapon	41
Six sigma	9, 20
Small business	35
Social class	22
Social mobility	28
Society	
-India	28
Stories	21
Strategic management	29
Strategic planning	12, 26, 42
Strategy	11
Strategy book	29
Strategy management	11
Success	46
Successful companies	40
Think big	12
Transforming	
-Reproductive cultures	37
Travels	19
Understanding designing	42
Unravelling	
-Kashmir knot	13
Untranquil recollections	44
Value creation	26
Valued daughters	8
Valuing banks	3
Women	
-Employees	8